ORACLE NETSUITE

NetSuite vs. Epicor

NetSuite, pioneered in 1998, was the first true cloud ERP company, helping organizations thrive, scale and adapt to change for more than 20 years with its true multi-tenant ERP platform. Epicor is not a true cloud solution, but a hosted environment with very few customers. Its primary customer base is still on-premise.

NetSuite has more than 21,000 cloud customers in 203 countries and dependent territories. With NetSuite, you can take advantage of a future-proof ERP system that has been delivering bi-annual updates for decades. Epicor is a versioned solution and offers no automatic upgrade capabilities, making upgrades and enhancements difficult to navigate.

86% Increase in order processing volume

28% Faster inventory turns

63% Increase in operational effciency

75% Reduction in month-end processing

Key Functional Differentiators

SuiteSuccess
NetSuite's "out-of-the-box" approach, available on day one, helps implement industry-leading practices quickly and lets you immediately realize value with hundreds of built-in reports. Instead of following a traditional expensive, open-ended implementation plan, SuiteSuccess was created to avoid implementation risk and project complexity, increasing user adoption and ROI. Epicor does not offer "out-of-the-box" roles, reports, dashboards or KPIs. In contrast to SuiteSuccess, Epicor offers a more traditional time and expense-based implementation, increasing cost and time to value.

Partner Ecosystem
NetSuite customers can easily navigate customer verified products via SuiteApp to find the right application to extend NetSuite for their specific industry and business needs. Epicor does not offer a transparent marketplace to vet possible vendors. Each Epicor product needs custom integrations which are difficult to find on a per product basis.

Customization and Built-in Analytics
NetSuite offers an intuitive graphical workflow, easy form customizations and a large partner ecosystem of ready to use solutions. All NetSuite customers are on the same version and maintain customizations with each bi-annual release. On Epicor, not all customers are on the same release and many customizations break when upgrading to a new release. Furthermore, NetSuite Analytics is built on the same cloud platform and analysis is done in real-time. Epicor does not offer flexibility within their reporting engine. They rely on SSRS and Crystal reports, making it difficult to customize reports.