

NETSUITE VS. INTACCT

THE FACTS

NetSuite started in 1998 and went public in 2007. Intacct started in 1999, just one year later, and despite trying, Intacct never IPO'd.

By 2016 NetSuite grew to over 5,000 employees, over 40,000 organizations and \$1 billion in revenue. NetSuite was acquired by Oracle for \$9.3 billion and Intacct was acquired by Sage for \$850 million.

Sage has referenced "cost savings initiatives" and announced plans this January to further cut costs by 500 basis points over the next three years. In contrast Oracle is increasing investment in NetSuite with more infrastructure, more support, and more development.

56

of the JMP
Hot 100 private
software companies.

22

Wall Street
Journal "Billion
Dollar" Start-ups

65%

of the last 100 tech
IPOs are NetSuite
customers

88%

of Bessemer's
"Next Cloud
Unicorns"



KEY FUNCTIONAL DIFFERENTIATORS

SuiteSuccess

Intacct offers no specific industry leading practices—instead relying on partners to tailor its one-size-fits-all-industries-solution.

Customization/Flexibility

Intacct offers limited workflow, form customization, and a small marketplace. NetSuite offers an intuitive graphical workflow, easy form customizations, and a large partner ecosystem of ready to use solutions.

Support

NetSuite Support Services provides **24x7 Worldwide coverage** to support global teams and ensure our customers are never without assistance. Dedicated Support, Administration and Technical Account Management offerings available.

Intacct only provides customer support from **6am-6pm PT** and has a limited account management organization.